Dean M. Showalter

Department Finance and Economics

Rank/Tenure Status Associate Professor

Address 504F McCoy Hall
ds29@txstate.edu
(512) 245-3244

Previous Positions
Assistant Professor, Texas State University-San Marcos, 1995-2001
Visiting Assistant Professor, University of Richmond, 1994-1995
Graduate Teaching Assistant, University of Kentucky, 1990-1994
Commodities Merchant, Cargill, 1988-1989

Education
University of Kentucky, PhD in Economics, December, 1994
University of Kentucky, MA in Economics, 1993
Coe College, BA in Economics and Business Administration, 1988

Articles/Proceedings Published

Showalter, D. (2010, October). Entry deterrence through credit denial. *International Review of Economics and Finance*, 19(4), 539-554.

Jensen, R, and Showalter, D. (2004, September). Strategic debt and patent races. *International Journal of Industrial Organization* 22(7), 887-1039

Pavlik, R. and Showalter, D. (2004, October). Initial public offering underpricing–who actually pays? *Emerging Issues in Business and Technology* (refereed proceedings), 411-416

Showalter, D. (1999, August). Debt as an entry deterrent in bertrand price-competition. *Canadian Journal of Economics*, 32(4), 1069-1081.

Showalter, D. (1999). Strategic debt: evidence in manufacturing. *International Journal of Industrial Organization*, 17(3), 319-334.

Showalter, D. (1995, June). Oligopoly and financial structure: the limited liability effect: comment. *American Economic Review*, 85(3), 647-653.

Working Papers

How Effective are Technology Transfer Offices in Achieving Their Objectives?

Licensing University Inventions through Startups

Awards/Honors

Nominee: SWT Presidential Award for Excellence in Scholarly/Creative Activities (2000).

Excellence in Research Award, Department of Finance and Economics, 1999.

Excellence in Teaching Award, Department of Finance and Economics, 2008.

Graduate School Academic Year Fellowship, University of Kentucky, 1993-94.

Grants:

ORSP Research Enhancement Grant, Southwest Texas State, FY1999, for
"An empirical investigation of debt and R&D expenditures"

Conference Presentations and Attendance:

University Inventions Licensed through Startups, Roundtable for Engineering Entrepreneurship Research, October, 2009.
University Inventions Licensed through Startups, Technology Transfer Society meetings, October, 2008
How Effective are Technology Transfer Offices in Achieving Their Objectives? Technology Transfer Society meetings, October, 2007
Credit Rationing and Entry, presented at the Southern Economic Association meetings, November, 2006
Initial Public Offering Underpricing – Who Actually Pays? Pavlik, R, and Showalter, D., Conference on Emerging Issues in Business and Technology, October, 2004.
IPO Underpricing and Agency Costs, with Robert Pavlik, presented at the Southern Economic Association meetings, November, 2002.
Entry Deterrence through Credit Denial, presented at the Southern Economic Association meetings, November 2001.
Entry and Debt, presented at the Southern Economic Association meetings, November 2000.
Debt and Patent Races, with Richard Jensen, presented at the Southern Economic Association meetings, November, 1999.
Debt and Patent Races, with Richard Jensen, presented at the Southern Economic Association meetings, November, 1998.
Strategic Debt and R&D Spending, with Richard Jensen, presented at the Southern Economic Association meetings, November, 1997.
Strategic Debt and R&D Spending, presented at the Southern Economic Association meetings,

November, 1996.
Entry Deterrence through Credit Denial, presented at the Western Social Science Association meetings, March, 1996.
Strategic Entry Deterrence, presented at the Southern Economic Association meetings, November, 1995.
Adverse Incentives and Credit Rationing in Oligopoly, presented at the Southern Economic Association Meetings, November 1994.
The Strategic Effects of Debt: Some Evidence, presented at the Applied Microeconomic Workshop, University of Kentucky, October 1993.
Price Competition and Financial Structure in Oligopoly, presented at the Applied Microeconomic Workshop, University of Kentucky, March 1993.
Price Competition and Financial Structure in Oligopoly, presented at the Midwest Mathematical Economics Meetings, May 1993.

Workshops Presented:

Using Elluminate in Distance Learning, presented at the Texas State University Information Technology Conference in November, 2004.

Game Theory, presented at the Philosophy Dialog Series in February, 2002.

Service:

a. Professional:

Reviewer, International Journal of Industrial Organization
Reviewer, American Economic Review
Reviewer, Oxford Economic Papers

b. University:

University Distance Learning Committee, 2004-2006.
Graduate Council, 2004-present.
General Education Council, 2001-2004.
Post-Tenure Review Committee, 2003-2004.
Presidential Award for Excellence in Scholarly and Creative Activities Committee, 2001.

c. College:

MBA Task Force, 2007-present.
Graduate Policies Committee, 2001-present.
Governance Committee, 2004-present.
Research Task Force Committee, 2001.

d. Department:

Chair, Economics Search Committee, 2006-2007
Economics Faculty Recruiting Committee, 2000-present
Economics Representative to the Chair, 2004
Endowed Chair in Urban/Regional Economics Recruiting Committee, 2004-present